

**LOUISVILLE WATER COMPANY**  
**Bid 14-160 / Cisco Network Equipment**  
**Bid Opening Date 9/17/14**  
**Base Bid Estimate \$275,000.00**

**Awardee: Insight Public Sector, Inc.**

**Buyer: Robin Heitz**  
**Project Manager: Kevin Kastensmidt**

Bidders			Insight Public Sector, Inc. [1]		C.B.T.S.		MNJ Technologies Direct		OM Office Supply Inc.		GovConnection [2]		Cornerstone Information Systems [3]		Hensley-Elam, LLC [1] [3]		Absolute Networking Systems, Inc.		Pomeroy IT Solutions [4]		
Name	Description	Qty	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	Price	Total Price	
<b>Server Aggregation Switches</b>																					
N2K-C2248TF-E	Nexus 2248TP-E with 8 FET, choice of airflow/power	4	\$5,335.00	\$21,340.00	\$5,610.00	\$22,440.00	\$5,789.47	\$23,157.88	\$5,830.00	\$23,320.00	\$5,829.43	\$23,317.72	\$5,987.00	\$23,948.00	\$6,704.48	\$26,817.92 [1]	\$8,124.03	\$32,496.12	\$11,000.00	\$44,000.00	
<b>N2K Power / Airflow Packaged Options</b>																					
N2248TP-E-FA-BUN	Standard Airflow pack:N2K-C2248TP-E-1GE, 2 AC PS, 1Fan	4	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Cisco Services</b>																					
CON-SNTP-2248EFA	SMARTNET 24X7X4 Standard Airflow pack:N2K-C2248TP-E-1GE	4	\$277.20	\$1,108.80	\$280.80	\$1,123.20	\$282.86	\$1,131.44	\$288.00	\$1,152.00	\$288.75	\$1,155.00	\$289.00	\$1,156.00	\$312.96	\$1,251.84	\$362.25	\$1,449.00	\$360.00	\$1,440.00	
<b>Power Cables</b>																					
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	8	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>N2K Expansion</b>																					
FET-10G	10G Line Extender for FEX	32	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Uplink Transceiver and Cable Option</b>																					
N2K-F10G-F10G	N2K Uplink option FET-10G to FET-10G	4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Cisco Services</b>																					
CON-SNTP-C2248TFE	SMARTNET 24X7X4 Null SKU-No line item services included	4	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Main Core Switches</b>																					
N7K-C7004-S2	Nexus 7004 Bundle (Chassis, 1xSUP2), No Power Supplies	2	\$15,520.00	\$31,040.00	\$16,320.00	\$32,640.00	\$16,842.11	\$33,684.22	\$16,960.00	\$33,920.00	\$16,958.34	\$33,916.68	\$17,417.00	\$34,834.00	\$19,488.00	\$38,976.00	\$23,633.54	\$47,267.08	\$32,000.00	\$64,000.00	
<b>Software Image</b>																					
N7KS2K9-622A	Cisco NX-OS Release 6.2(2a) for SUP2 Nexus 7000	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Software License</b>																					
N7K-C7004-SBUN-P1	Inc N7004 LAN,ADV,TRS,EL2,DCNM,DCNMSAN,MPLS,SAN,XL - Promo	2	\$16,490.00	\$32,980.00	\$17,340.00	\$34,680.00	\$17,894.74	\$35,789.48	\$18,020.00	\$36,040.00	\$18,018.23	\$36,036.46	\$18,505.00	\$37,010.00	\$20,706.00	\$41,412.00	\$25,110.64	\$50,221.28	\$34,000.00	\$68,000.00	
<b>SW License Expansion</b>																					
DCNM-N7K-K9-SBUN	DCNM for LAN Enterprise License for one Nexus 7000 Chassis	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Cisco Services</b>																					
CON-SAU-N7DCNMSB	SW APP SUPP + UPGR DCNM for LAN Enterpr	2	\$1,078.00	\$2,156.00	\$1,092.00	\$2,184.00	\$1,100.00	\$2,200.00	\$1,120.00	\$2,240.00	\$1,142.58	\$2,285.16	\$1,170.00	\$2,340.00	\$1,227.68	\$2,455.36	\$1,361.11	\$2,722.22	\$1,400.00	\$2,800.00	
DCNM-SANN7KK9-SBUN	DCNM for SAN Advanced Edition for Nexus 7000	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
CON-SAU-7DCSANSB	SW APP SUPP + UPGR DCNM for SAN Advanced Edition for Nexus	2	\$2,263.80	\$4,527.60	\$2,293.00	\$4,586.00	\$2,310.00	\$4,620.00	\$2,352.00	\$4,704.00	\$2,399.40	\$4,798.80	\$2,458.00	\$4,916.00	\$2,555.81	\$5,111.62	\$2,858.34	\$5,716.68	\$2,940.00	\$5,880.00	
N7K-C7004-ADV-SBUN	Nexus 7004 Advanced LAN Enterprise License (VDC, CTS ONLY)	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-EL2-SBUN	Nexus 7004 Enhanced Layer 2 License (FabricPath)	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-LAN-SBUN	Nexus 7004 LAN Enterprise License (L3 protocols)	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-MPLSSBUN	Nexus 7004 MPLS License	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-SAN-SBUN	Nexus 7004 SAN Enterprise License	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-TRS-SBUN	Nexus 7004 Transport Services License	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
N7K-C7004-XL-SBUN	Nexus 7004 Scalable Feature License	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
CON-SAU-7K4SBP1	SW APP SUPP + UPGR Inc N7004 LAN,ADV,TR	2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Supervisor Option 1 Supervisor</b>																					
N7K-SUP2	Nexus 7000 - Supervisor 2, Includes External 8GB USB Flash	2	Included	Included	\$0.00	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Compact Flash</b>																					
N7K-USB-8GB	Nexus 7K USB Flash Memory - 8GB (Log Flash)	2	Included	Included	\$0.00	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Module Option 3 I/O Modules</b>																					
N7K-F248XP-25E	Nexus 7000 F2-Series 48 Port 1/10G (SFP+) Enhanced	2	\$21,340.00	\$42,680.00	\$22,440.00	\$44,880.00	\$23,157.89	\$46,315.78	\$23,320.00	\$46,640.00	\$23,317.71	\$46,635.42	\$23,948.00	\$47,896.00	\$26,796.00	\$53,592.00	\$32,496.11	\$64,992.22	\$44,000.00	\$88,000.00	
<b>SFP Module Option</b>																					
SFP-10G-SR	10GBASE-SR SFP Module	50	\$482.58	\$24,129.00	\$507.45	\$25,372.50	\$523.68	\$26,184.00	\$527.35	\$26,367.50	\$527.31	\$26,365.50	\$624.00	\$31,200.00	\$605.97	\$30,298.50	\$735.23	\$36,761.50	\$995.00	\$49,750.00	
<b>Module Option 4 I/O Modules</b>																					
N7K-F248XP-25E	Nexus 7000 F2-Series 48 Port 1/10G (SFP+) Enhanced	2	\$21,340.00	\$42,680.00	\$22,440.00	\$44,880.00	\$23,157.89	\$46,315.78	\$23,320.00	\$46,640.00	\$23,317.71	\$46,635.42	\$23,948.00	\$47,896.00	\$26,796.00	\$53,592.00	\$32,496.11	\$64,992.22	\$44,000.00	\$88,000.00	

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<b>SFP Module Option</b>																					
SFP-10G-SR	10GBASE-SR SFP Module	50	\$482.58	\$24,129.00	\$507.45	\$25,372.50	\$523.68	\$26,184.00	\$527.35	\$26,367.50	\$527.31	\$26,365.50	\$624.00	\$31,200.00	\$605.97	\$30,298.50	\$735.23	\$36,761.50	\$995.00	\$49,750.00	
<b>Power Supplies</b>																					
N7K-AC-3KW	Nexus 7000 - 3.0KW AC Power Supply Module (Cable Included)	2	\$1,455.00	\$2,910.00	\$1,530.00	\$3,060.00	\$1,578.95	\$3,157.90	\$1,590.00	\$3,180.00	\$1,589.85	\$3,179.70	\$1,633.00	\$3,266.00	\$1,827.00	\$3,654.00	\$2,215.65	\$4,431.30	\$3,000.00	\$6,000.00	
N7K-AC-3KW	Nexus 7000 - 3.0KW AC Power Supply Module (Cable Included)	2	\$1,455.00	\$2,910.00	\$1,530.00	\$3,060.00	\$1,578.95	\$3,157.90	\$1,590.00	\$3,180.00	\$1,589.85	\$3,179.70	\$1,633.00	\$3,266.00	\$1,827.00	\$3,654.00	\$2,215.65	\$4,431.30	\$3,000.00	\$6,000.00	
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<b>Power Cables</b>																					
CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	8	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
<b>Expansion Items</b>																					
DCNM-PAK	DCNM Advanced License Kit for Nexus and MDS switches	2	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
<b>Cisco Services</b>																					
CON-SNTP-N7K4S2	SMARTNET 24X7X4 Nexus 7004 Bundle C	2	\$6,866.86	\$13,733.72	\$6,956.00	\$13,912.00	\$4,379.57	\$8,759.14	\$7,134.40	\$14,268.80	\$7,278.16	\$14,556.32	\$7,455.00	\$14,910.00	\$7,752.61	\$15,505.22	\$8,670.28	\$17,340.56	\$8,918.00	\$17,836.00	
<b>Cisco Learning Credits</b>																					
TRN-CLC-004	1 Prepaid Training Credits: Redeem W/Cisco Learning Partners	100	\$97.00	\$9,700.00	\$78.00	\$7,800.00	\$78.57	\$7,857.00	\$80.00	\$8,000.00	\$95.40	\$9,540.00	\$96.00	\$9,600.00	\$100.00	\$10,000.00	\$100.00	\$10,000.00	\$100.00	\$10,000.00	
												S & H		\$200.00							
<b>Grand Total</b>			\$261,844.12 [1]		\$272,110.20		\$274,830.32		\$282,379.80		\$284,526.78 [2]		\$299,970.00 [3]		\$323,926.96 [1] [3]		\$388,445.58		\$513,456.00 [4]		

[1] Math error. Corrected by buyer

[2] Total includes \$200.00 shipping & handling charge. Bidder submitted additional documentation but not reviewed since not lowest bidder.

[3] Bidder submitted additional documentation but was not reviewed since not lowest bidder.

[4] Total given was \$272,110.68. It appears that the bidder applied a discount to the Total Price.